let me show you our governance...
Message from the Chairman

What a year of achievement it has been for St John within South Australia, the evidence of which can be seen right across our great state.

Our community services go from strength to strength, with tens of thousands of patients treated at major and local public events, 579 previously isolated older people with a volunteer to call friend, and 863 youth members under our wing participating in a vibrant development program which often paves the way for a future career in healthcare.

And we’re opening doors to skills and resources for those that might otherwise miss out as education continues to be an important part of our mandate in increasing both individual and community resilience.

An important charge remains to strengthen SA’s resilience as part of the State emergency management plan. St John Ambulance Australia SA Inc (St John) commits huge resource into disaster preparedness in terms of qualified personnel, equipment, logistics and medical supplies ready to go as part of an integrated response with emergency services and Government agencies should our state fall into harm’s way.

Our people continue to be our most prized asset, especially the volunteers who are the lifeblood of our organisation. We continue to commit to them as they do to us by providing support and ongoing training and resources to allow them to excel.

In the year ahead we will challenge ourselves to be a bigger bolder organisation – providing services to an ever increasing client base, surpassing the expectations of rural communities, pursuing further independent funding sources and grant opportunities.

I am confident in our people and our organisation to rise to these challenges and to continue meeting the needs of our fellow South Australians.

My thanks go to the many volunteers out in the field who shine day in and day out, to the wonderful staff and Board members for their hard work and loyalty throughout the year, and particular mention to our CEO Sharyn Mitten whose energy and commitment is admirable.

We look forward to an even brighter year ahead.

Glen Brewer CStJ
Chairman Board of Directors
Message from the CEO

2011/12 has been a significant year for St John. We challenged ourselves with some ambitious targets, worked to a robust business plan and continued the focus on efficient performance.

Our business plan has allowed us to work with greater focus. Pleasingly 88% of planned activity was completed, but this does not reflect the changes and additional responsibilities that were achieved outside of the business plan.

Some key outcomes have included sound training performance, being up on the previous year. It is important to note that despite best efforts we did not achieve budget which is indicative of the current economic climate and the increasingly competitive market within which we operate.

Bequests and donations have contributed to a financial year to date net profit of $485,932 before depreciation and abnormal items.

South Australia continues to benefit from our range of community services. Community Care remains relevant with services in high demand and both Circle of Friends and Project Survival programs are gathering pace and proving to be successful. We will continue to explore further opportunities to add value in this arena.

First aid and healthcare services continue to deliver positive outcomes and our Youth program pleasingly sees an increase in engagement year on year. And we’ve been cementing our reach within remote areas; with Roxby Downs being the latest beneficiary of our education and workplace compliance expertise.

Externally we have forged some excellent partnerships, most notably with the SA Commission of Mining and Energy (SACOME), Defence Teaming Centre (DTC), Royal Automobile Association (RAA) and Zoos SA to further our vision of being indispensable to the health of every household, workplace and public gathering in South Australia.

Our considerable investment in people has continued with strengthened workplace and volunteer policies and procedures, particularly around workplace health and safety safeguards. On the horizon we have some big challenges to meet.

A regional review has commenced to provide insight into St John’s relevance in regional areas. The review will determine how we can best add value to these communities and provide a framework to steer activity in the year ahead. This work goes hand in hand with our continual review of property holdings to ensure we are best placed moving forward.

The development of our Strategic Plan 2012-2017 will guide our focus in the years ahead.

I join with the Chairman in thanking all areas of the organisation for the energy and commitment shown during this past year. I also record my appreciation to the Executive Management team for their valued input, and the Board for their guidance over what has been a demanding but ultimately fruitful year for St John.

Sharyn Mitten
Chief Executive Officer
We are governed by a Board of Directors. All positions are voluntary whereby the Board members freely donate their time and professional expertise.

Glen Brewer CSJ
Chairman of the Board

Andrew McLachlan CSC
Treasurer
Deputy Chairman

Mal Hyde AO APM OSJ
Co-opted Member

Ray Greig OAM KStJ
Commissioner

Bronte Weeks MSJ
Chair of Community Care
Garry Coombes AM KStJ
Chair of Training

Shane Mooar MSJ
Elected Member

Walter Prowse MSJ
Elected Member

Dr William Griggs AM ASM MSJ
Elected Member

Glenn Docherty
Elected Member

Sharyn Mitten
Chief Executive Officer
Board Secretary
Glen Brewer CStJ
Chairman of the Board

Glen’s professional membership includes Fellow of the Institute of Chartered Accountants in Australia, Associate to the Institute of Chartered Secretaries Australia and Fellow of the Taxation Institute of Australia. He is a registered tax agent; Registered Company Auditor and a Member of Australian Mensa Inc. Glen’s Board memberships have included Member of the Scotch College Development Committee, Chair of the Adelaide Fringe Inc Finance Committee, Board Member of the Adelaide Fringe Inc. Glen is a Member of the St John Australia Board of Directors, and also a Commander of The Order of St John Ambulance.

Andrew McLachlan CSC
Treasurer
Deputy Chairman

Andrew is a Director at the International Centre for Financial Services at the University of Adelaide. He is a Fellow of the Taxation Institute of Australia and the Financial Services Institute of Australasia. He has served on the national executive of the Trustee Corporations Association of Australia and on the compliance and investment boards of the Financial Services Council. He is a non-executive director of Cavendish Superannuation. Andrew has served in the Australian Army Reserve for over 15 years as a Legal Officer where he holds the rank of Colonel and specialises in conducting administrative inquiries and has included service in Afghanistan. In 2007 he was awarded the Conspicuous Service Cross in the Queen’s Birthday Honours List for his outstanding services as the leader of the panel of South Australian Army lawyers. He is a Member of the St John Australia Risk & Compliance Committee.

Mal Hyde AO APM OSTJ
Co-opted Member

Mal has recently retired as the Commissioner of Police in South Australia, a position he held since 1997. His past professional memberships have included Member of the Australian Crime Commission, Member of the Australian and New Zealand Advisory Agency and Member of CrimTrac. Currently he is a Fellow of the Australian Institute of Company Directors, an Honorary Member of the Leaders Institute of South Australia, Member of the UniSA Business School Advisory Board and the Cambridge University Department of Criminology International Advisory Committee. He has been awarded the Officer of the Order of Australia Medal, and is a Knight of The Order of St John Ambulance. He has been involved with the State Response Advisory Committee, the State Mitigation Advisory Committee, the Joint Emergency Services Major Event Coordinating Committee, the State Search & Rescue Committee, and the State Emergency Management Training Committee. Ray also volunteers as a ‘specially’ trained Justice of the Peace where he adjudicates on minor criminal matters and road traffic offences in the Adelaide Magistrates Court.

Ray Greig OAM KStJ
Commissioner

Ray is a Member of the Institution of Engineers Australia, Australian Institute of Company Directors and Australian Institute of Emergency Services. He is a Foundation Member of the UniSA Alumni Association. He has been awarded an Order of Australia Medal, and is a Knight of The Order of St John Ambulance. He is a current member of the Auxiliary at Phoenix Society and Novita.

Bronte Weeks MStJ
Chair of Community Care

Bronte is a Member of The Order of St John Ambulance with 13 years of experience in Community Care and a further 11 years’ experience as a member of the Auxiliary, rising to the position of Vice President at the time of the retirement of the Auxiliary. During her time with the Auxiliary, she was a key member responsible for raising significant funds for St John. She has volunteered as a Red Cross volunteer (non-medical) and in the Emergency Department of the Royal Adelaide Hospital and at St Andrews Hospital. She is a current member of the Auxiliary at Phoenix Society and Novita.
Garry Coombes AM KStJ
Chair of Training

Garry’s professional membership includes Member of the Australian Bravery Awards Council, St John Ambulance representative – SA State Recovery Committee, Member and State Board Member of the Australian Institute of Emergency Services, Member of the ACE Council of the VEET Board to June 1999. His past memberships include State Executive member of AUSTAFE, St John Ambulance representative on the SA State Disaster Committee, Member of the State Emergency Services Coordinating Committee, and Board Member of the Norwood Rotary Club. Garry is a current Knight of The Order of St John Ambulance.

Shane Mooar MStJ
Elected Member
Vacated - 11/2011

Shane is a current Committee Member of the Flinders Nurses’ Education and Research Fund, a member of the Professional Officers Development and Advisory Group and the Australian Nursing Federation. He has been awarded the St John National Service Medal for 12 years of service and the first bar recognising 17 years of service. He is a Member of The Order St John Ambulance. He holds a Master in Health Administration, Diplomas in Business and Management and Certificates in Training and Assessment.

Walter Prowse MStJ
Elected Member

Walter is a Member of The Order of St John Ambulance with 22 years of experience in Operations Branch. He currently holds the position of Regional Staff Officer for the Metro North East Region and organises major event management. He has Information Technology skills and holds a current Internal and Lead Auditor’s certificate from Lloyds of London. He has also completed Australian Institute of Company Directors training. He is a Quality Engineer for BAE Systems and is responsible for supplying compliant products to the Australian Defence Force.

Dr William (Bill) Griggs AM ASM MStJ
Elected Member

Bill holds a number of key medical positions including Director, Trauma Services at the Royal Adelaide Hospital, Clinical Director, Retrieval Coordination with MedSTAR Emergency Medical Retrieval, State Controller (Health and Medical) with SA Health, Clinical Associate Professor at the University of Adelaide, Associate Professor (Professional) at James Cook University, Regional Ambulance Service Medical Officer with the SA Ambulance Service, Director, Air Force Health Reserves SA/WA with the Royal Australian Air Force, Chair, ADF Retrieval and Critical Care Consultative Group (2005) with the Australian Defence Force and Medical Officer at St John Operations Branch. His Board Memberships have included Birgitta, Bejamin, the Australasian Trauma Society, Prince Alfred College, Phoenix Society, SuperSA and the Motor Accident Commission.

Glenn Docherty
Elected Member
Commenced - 12/2011

Glenn is the Mayor of Playford Council. He has also been a Counsellor and Deputy Mayor for the City of Playford. He has regulatory, strategic planning and financial management experience and has been an Inaugural Chair and founding Committee member of the City’s Strategic Planning and Performance Committee. He is a current Chair of the CEO Performance Review Committee, Chairman of the Playford Partnership Group, Chairman of The Wakefield Group and Executive Member of Metropolitan Local Government Group. Glenn is a Board Member of Netball SA.

Sharyn Mitten
Chief Executive Officer
Board Secretary

Sharyn has extensive experience in executive management, organisational structures, financial management, strategy and strategy execution. As Chief Executive Officer of St John Sharyn has developed a deep understanding of the not-for-profit sector and has a strong network in this arena. She is Member of the Australian Institute of Company Directors. Prior to St John she gained extensive experience with regard to strategic planning, financial management and IT systems throughout a long career at international advisory firm KPMG. Sharyn is on the St John Australian Chief Executives Committee, the St John Youth Council and the St John Commissioner’s Advisory Committee. Sharyn is also a Non-Executive Director of Safer Communities Australia Inc, and a Member of the Spina Bifida and Hydrocephalus Association of SA Inc.
### Experience & skills base

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### Qualifications

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1. Company directors qualification can be full AICD course or short course on NFP directorship or equivalent governance related course.
2. Criteria for Experience/Skills - To select a particular skill a Board Member must have either been in charge of a function relating to the discipline/issue or have significant direct personal experience in the discipline/issue. An example of this level of experience/skill is that the Member would be comfortable to lead a Board working group on the subject matter.
Every Board member shall declare any actual or potential Conflict of Interest and will not participate in any Board duty which may be influenced by that interest, unless the Board considers that matter not to be of material nature.

Board Policy No. 3 – Conflict of Interest

Governance statement

For the year ended 30 June 2012
The Directors of St John Ambulance Australia (SA) Inc are responsible to the members for the performance of the incorporated association.

The focus of the Board is to ensure St John is appropriately managed and provides leading first aid and community services consistent with the culture and values of The Order of St John.

The Board draws on and applies relevant corporate governance principles and practices to assist it in ensuring the performance of St John. Day to day management of the organisation’s affairs and implementation of corporate strategy and policy initiatives are delegated by the Board to the Chief Executive Officer and the senior management team.

Governance standards

These standards identify governance requirements for the Board.

1. Board and management roles and responsibilities are clearly defined and separated.
2. Board has processes in place for determining strategic direction.
3. Board has processes in place to monitor progress, including reporting against performance measures.
4. Board has systems in place for ensuring compliance with regulatory and legal obligations.
5. Board identifies all major risks for the St John entity so they can be managed.
6. Induction programs are in place for all new Board members.
7. Board members regularly review their performance individually and as a Board.

Accountability - Board Chairman

One St John policies & standards - Corporate Governance Standards
Committees

Commissioner’s Advisory Group
The Commissioner’s Advisory Group is comprised of the most senior of St John Operations Branch State Officers, representing the operational, cadets/youth and medical standards areas. The Chief Executive Officer is a permanent member of the Group whom in addition to routine participation intentionally provides a direct communications relationship with the commercial business and to the Board.

Mal Hyde (President) - Co-opted Board member
Ray Greig (Chair) - Commissioner
Peter Jackson - State Superintendent
Robert Elliott - State Professional Officer
Darren Daff - State Officer Cadets
Sharyn Mitten - Chief Executive Officer
Maureen Dubois - Minute secretary

Regional Development Committee
Set the direction for future services in regional areas through the development of a new strategic plan; the development of an integrated regional development service delivery model tailored to regional communities’ needs and which takes account of national initiatives towards fostering community resilience; builds capacity to better engage with communities.

Glen Brewer (Chair)
Sharyn Mitten
Andrew McLachlan
Garry Coombes
Ray Greig

Community Care Committee
The committee monitors programs and service delivery to ensure continuing high quality activities that are consistent with St John objectives and also result in effective outcomes for clients, volunteers and staff; promotes Community Care and its activities within the community and St John; provides support where necessary to ensure that each client has access to an advocate of his or her choice; recommends policy and associated procedures; develops proposals for new activities and services in response to community need.

Bronte Weeks (Chair) - Chair of Community Care
Sharyn Mitten - Chief Executive Officer
Eugena Knight-Hoggins - Program Manager, Community Care
Heather Linton - Client Representative
Patricia Sharp - Client Rep.
Brian Delaine - Community Rep.
Victor Kollosche - Community Rep.
Marion Lowden - Volunteer Rep.

Property Review Committee
The board sets the direction for the long term management of the property portfolio. Additionally the St John property policy specifies that a review of the property portfolio takes place every five years. In line with the above a working party, including an external specialist, has been formed and work is underway. The review will consider property condition, structure and general maintenance, energy efficiency, location, level of occupancy, and long term member and community needs.

Garry Coombes (Chair)
Glen Brewer
Ray Greig
Bronte Weeks
Sharyn Mitten
Jerie Schmidt

Remuneration Committee
The remuneration committee is established to ensure that remuneration arrangements support the strategic aims of St John and enable the recruitment, motivation and retention of senior executives while complying with the requirements of regulatory and governance bodies, satisfying the expectations of members and remaining consistent with the expectations of the wider employee population.

Glen Brewer (Chair)
Andrew McLachlan
Mal Hyde

Nominations Committee
The committee reviews nominations received by existing members for admission/promotion to The Order of the Hospitaliers of St John of Jerusalem, Priory Australia. The committee meets in January each year to review nominations and then meets early March with the Governor our Deputy Prior to formalise the nominations to go forward to the St John Australian Priory for consideration by the National Investigation Committee.

Glen Brewer (Chair)
Bronte Weeks
Garry Coombes
Ray Greig
Sharyn Mitten
Day to day management of the organisation’s affairs and implementation of corporate strategy and policy initiatives are delegated by the Board to the Chief Executive Officer and the Executive Management team.

Each General Manager heads a specific area of the organisation and is supported by business unit managers and their staff.

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<th>Name</th>
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<th>Qualifications</th>
<th>Experience</th>
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<td>Chief Financial Officer &amp; General Manager Shared Services</td>
<td>Assets and Logistics, Finance, IT, Property</td>
<td>Certified Practicing Accountant, Member of Taxation Institute</td>
<td>Sole Practitioner - Tax, Family Accountant - Hill Smith Family, Tax Accountant - KPMG</td>
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<tr>
<td>Greg Clothier</td>
<td>General Manager Commercial Education and Products</td>
<td>Corporate Business, Sales, Product &amp; Distribution, Education</td>
<td>Diploma in Business, Cert 4 Workplace Assessment and Training, Cert 5 OHS&amp;W, Certified Auditor AS/NZS Standards</td>
<td>Global Maintenance - Chair of Board, Advisory Council member - UniSA Whyalla, Board Member RESA (Resource, Energy, Skills Association), General Manager - Action Engineering, Education Manager - TAFE Spencer</td>
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Our structure

St John Ambulance Australia is part of the global humanitarian organisation The Order of St John which works to improve the health and wellbeing of people across the world.

The Order of St John is a major international charity, accredited to the United Nations, whose establishments provide first aid, health care and support services in over 40 countries around the world.

St John Australia-wide is active within all states and territories as part of a federated structure and governed by the St John Australia National Board who determine national policy and set directions for the St John organisation across Australia.

Within South Australia we form part of that federated structure and are governed by a Board of Directors. Directors are responsible to the members for the performance of the incorporated association ensuring St John is appropriately managed and provides leading first aid and community services consistent with the culture and values of The Order of St John.
Financials

Commentary on Statement of Comprehensive Income

The result for the financial year ended 30 June 2012 was a deficit of $260,300 (before gain on disposal of property, plant and equipment and change in fair value of investments) comparable with a budgeted deficit of $210,757. This is a decrease in the result from last year’s surplus of $310,128.

Revenue

Total revenue was $9,697,726, comparable with last year’s revenue of $9,159,869, an increase of 6% and 1% below budget.

Training income increased by 8% on last year; however it fell 4% short of the budgeted target of $6,062,657. In a market with continuous increase of competitors and price cutting through online deals across the state (estimated to be a minimum of 42 first aid training providers currently in South Australia), St John strategy needed to move throughout the year to maintain customer base.

Merchandising income decreased from last year by 4% and was down on budget by 15%. An ambitious budget was set, unfortunately economic conditions together with an increase in competitors in the market place contributed to the below budget result.

Fundraising income is attributable to mail out appeals and donations. The income increased on last year by 2% and 83% on budget.

Event fees income is comparable to budget and last year. Event contributions average $4.32 per hour for hours provided by volunteers at all events across SA.

Grants income increased on budget by 4% representing CPI increases and 15% increase on last year. This was attributable to new Circle of Friends project funding.

Investment income increased for the second consecutive year, up on last year by 67% and on budget by 69%. This result is primarily due to interest income received on term deposits invested from property sale proceeds.

Bequests were not budgeted and have been identified as an area for strategy development in the new department of Programs and Community Engagement to be introduced in 2013.

Other revenue includes rebates from national office, property rental and other.
Expenditure

**Total expenditure** increased by 14% from last year and was on par with budgeted spend. This result reflects a year of renewed confidence, strategy development and IT system developments. It also represents costs associated with renewal of the EBA, employment of specialist skills in HR, OH&S, IT and finance.

**Salaries and on costs** increased from last year by 15%. This included an increase of EBA staff by 3.5% and non EBA staff increases in salaries have been in line with reviews and market recommendations.

**Product margins** were on target with budget for first aid kit sales but slightly down on last year’s profit margin and componentry sales were down on budget, but up on last year.

**Property expenditure** was on target with budgeted spend including centre clean ups and asset review across the state. The commencement of a property review and legal fees in relation to property sales contributed to an increase of 13% from last year.

**Marketing expenditure** increased by 20% from last year reflecting development and promotion of CSP for Commercial Education and Products department along with specific targeted marketing for sales.

**Operational expenditure** includes expenses related to delivering all of St John services. There was a decrease by 13% to budget and 10% to last year. These decreases were mainly in consumables.

**Administration costs** were lower than budget by 3% and an increase on last year of 40%. Additional budgeted spend included investment in research of alternative income streams, strategic planning for IT strategy, property review and St John 5 year strategic plan. Investment in improving IT systems and automating financial processes to adopt better business practices and minimise risk.

**Finance** was lower than budget by 34% with an increase of 11% from last year. Lower expenditure to budget was a reflection of deferral of roll out of new computer equipment to Operations Branch.

Abnormals

St John sold six properties for proceeds totalling $3,347,500. This resulted in a gain on disposal of $3,046,807. The property sales included Kadina, Keith, Kingscote and Yankalilla to the South Australian Ambulance Service. These property sales relate to rights exercised by both organisations as agreed and following St John’s separation from ambulance services in 1992/1993. St John held 25% share of the Aldinga property and this was sold to CFS who hold the remaining 75%. Finally Arthur Street was sold to a third party.
**Financial position**

**Assets**
Total assets increased by $4.6m or 30.63% from last year ($15.1m to $19.8m), with net assets increasing by $4.2m or 31.66% ($13.4m to $17.6m). This increase is primarily attributable to the surplus for the year including property sales.

Cash and cash equivalents increased by $3m or 78% from last year ($3.9m to $6.9m). This increase in cash levels was as a result of sale of properties.

Trade and other receivables increased by $252,610 or 84% from last year. This increase was primarily an increase in trade debtors.

Inventories increased by $33,404 or 37% from last year.

Financial assets decreased by $56,986 or 31.38% from last year. Property, plant and equipment decreased by $663,691 or 10.67% from last year. This movement represents sale of properties and depreciation charges, with no major additions during the year.

**Liabilities**
Total liabilities increased by $338,391 or 19% from last year. This is mostly reflected in current liabilities.

Trade and other payables of $1.4m include monies payable to the Australian Taxation Office in relation to GST received on sale of properties ($770,360). Trade payables reduced by 21% from last year.

Provisions – employee benefits increased by $44,917 or 7.11% from last year. This is partly due to growth in staff numbers, but notably due to staff not taking full leave entitlements during the financial year.

**Funds**
Total funds increased by $2.2m or 14.75% from last year. This increase is mainly due to the surplus for the financial year including property sales. The legacy funds reserve, which forms part of this total fund balance increased by $63,399 and the Operations Branch District reserve increased by $59,662.

The fair value reserve decreased by $511,747, representing unrealised losses in the market value of the managed fund at 30 June 2012.

**Risk management and internal costs**
A risk management process has been initiated as part of a corporate governance review. An Audit and Compliance Committee will commence in 2012/13 and will be managing a comprehensive review to rate all significant risks and issues.

A process to manage any actions to mitigate risk will follow the review.

**Investment portfolio**
As at 30 June 2012, the market value of the investment portfolio is $6,504,883 reflecting a net decrease in market value from 30 June 2011 of $511,767. This reduction is reported as a reduction in the asset revaluation reserve of St John.

The total return after fees over a 12 month period is -3.51%.

St John engaged an external consultant to undertake a performance review of the investment portfolio against suitable benchmarks and the performance of peers over the last five years. An overview of the findings is as follows:

- The Portfolio has under-performed its primary investment objective of Cash + 3% pa over the one, three and five year periods to 31 May 2012 due mainly to negative equity market performance over parts of 2008, 2009 and 2012.
- The Portfolio has also under-performed its benchmark return and peer comparisons over one, three and five years, mainly due to under-performance over the past year (which has flowed through longer term returns).
- The main reasons for under-performance over the past year were:
  - A below benchmark return from overseas shares (in particular emerging market equity exposure)
  - Fixed interest performance due to the Portfolio having a lower interest rate risk compared to the market benchmark during a period when interest rates fell significantly. The Portfolio would be expected to under-perform against a broader benchmark when interest rates rise, but out-perform against the benchmark when interest rates fall.
- On the positive side:
  - Asset allocation assisted performance over the year, particularly the Portfolio’s below benchmark exposure to Australian shares (which returned -9.3% over the year) and above benchmark exposure to fixed interest (+13.2% return) and cash (+4.8%).
Independent auditor's report to the members of St John Ambulance Australia SA Incorporated

Report on the financial report
The accompanying summary financial statements of St John Ambulance Australia SA Incorporated comprising the balance sheet as at 30 June 2012, statement of comprehensive income and the statement of cash flows for the year then ended, and the statement by the Board of Directors are derived from the audited financial report of St John Ambulance Australia SA Incorporated for the year ended 30 June 2012. We expressed an unmodified auditor’s opinion on that financial report in our auditor’s report dated 27 September 2012.

The summary financial statements do not contain all the disclosures required by Australian Accounting Standards. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial report of St John Ambulance Australia SA Incorporated.

Directors’ responsibility for the summary financial statements
The director’s are responsible for the preparation of the summary of the audited financial report.

Auditor’s responsibility
Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Australian Auditing Standard ASA810 Engagements to Report on Summary Financial Statements.

Auditor’s opinion
In our opinion, the summary financial statements derived from the audited financial report of St John Ambulance Australia SA Incorporated for the year ended 30 June 2012 are consistent in all material respects, with that audited financial report.

Basis of Accounting and Restriction on Distribution and Use
Without modifying our opinion, we note that the summary financial statements have been prepared for inclusion in the 2012 Annual Report of St John Ambulance Australia SA Incorporated. As a result, the summary financial statements may not be suitable for another purpose. Our report is intended solely for the members of St John Ambulance Australia SA Incorporated.

PricewaterhouseCoopers

Kevin Reid
Partner

27 September 2012

Liability limited by a scheme approved under Professional Standards Legislation.
St John Ambulance Australia SA Inc
Statement by the Board of Directors
30 June 2012

In the opinion of the Board of St John Ambulance Australia SA Incorporated the attached summary financial report for the financial year ended 30 June 2012 has been derived from or is consistent with the full financial report for the financial year.

Dated at Adelaide this 27th day of September 2012

Signed in accordance with a resolution of the Board

Mr Glen Brewer
Chairman

Mr Andrew McLachlan CSC
Treasurer

A copy of the full set of financial statements and Auditor’s full statement is available on request from:

St John Ambulance SA Inc.
85 Edmund Avenue, Unley
South Australia 5061
Telephone: 8306 6999
Email: stjohn@stjohnsa.com.au
St John Ambulance Australia SA Inc  
Statement of comprehensive income  
For the year ended 30 June 2012

<table>
<thead>
<tr>
<th></th>
<th>30 June 2012</th>
<th>30 June 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>8,173,456</td>
<td>7,609,439</td>
</tr>
<tr>
<td>Other income</td>
<td>1,524,270</td>
<td>1,550,430</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>(603,302)</td>
<td>(621,198)</td>
</tr>
<tr>
<td>Employee expenses</td>
<td>(4,748,164)</td>
<td>(4,153,670)</td>
</tr>
<tr>
<td>Depreciation and amortisation expense</td>
<td>(735,895)</td>
<td>(803,967)</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>(3,870,665)</td>
<td>(3,270,906)</td>
</tr>
<tr>
<td>Impairment loss</td>
<td>-</td>
<td>(187,061)</td>
</tr>
<tr>
<td>Net gain on disposal of property, plant and equipment</td>
<td>3,046,132</td>
<td>1,051,622</td>
</tr>
<tr>
<td>Profit for the year</td>
<td>2,785,832</td>
<td>1,174,689</td>
</tr>
</tbody>
</table>

Other comprehensive income

<table>
<thead>
<tr>
<th>Change in the fair value of available-for-sale investments</th>
<th>(511,747)</th>
<th>284,649</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other comprehensive income for the year</td>
<td>(511,747)</td>
<td>284,649</td>
</tr>
<tr>
<td>Total comprehensive income for the year</td>
<td>2,274,085</td>
<td>1,459,338</td>
</tr>
</tbody>
</table>

The above statement of comprehensive income should be read in conjunction with the accompanying notes.
# St John Ambulance Australia SA Inc

**Balance sheet**

**As at 30 June 2012**

<table>
<thead>
<tr>
<th></th>
<th>30 June 2012</th>
<th>30 June 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>1,890,478</td>
<td>2,125,733</td>
</tr>
<tr>
<td>Other financial assets</td>
<td>5,106,884</td>
<td>1,796,984</td>
</tr>
<tr>
<td>Trade and other receivables</td>
<td>552,346</td>
<td>299,736</td>
</tr>
<tr>
<td>Inventories</td>
<td>122,878</td>
<td>89,474</td>
</tr>
<tr>
<td>Available-for-sale financial assets</td>
<td>124,600</td>
<td>181,586</td>
</tr>
<tr>
<td>Other current assets</td>
<td>84,232</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>7,881,418</td>
<td>4,493,513</td>
</tr>
<tr>
<td>Non-current assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Available-for-sale investments</td>
<td>6,380,283</td>
<td>6,492,021</td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td>5,552,938</td>
<td>6,216,629</td>
</tr>
<tr>
<td><strong>Total non-current assets</strong></td>
<td>11,933,221</td>
<td>12,708,650</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>19,814,639</td>
<td>17,202,163</td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trade and other payables</td>
<td>1,443,364</td>
<td>1,149,890</td>
</tr>
<tr>
<td>Provisions</td>
<td>603,477</td>
<td>571,839</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>2,046,841</td>
<td>1,721,729</td>
</tr>
<tr>
<td>Non-current liabilities</td>
<td>72,880</td>
<td>59,601</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>2,119,721</td>
<td>1,781,330</td>
</tr>
<tr>
<td><strong>Net assets</strong></td>
<td>17,694,918</td>
<td>15,420,833</td>
</tr>
<tr>
<td><strong>EQUITY</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reserves</td>
<td>5,451,616</td>
<td>5,840,302</td>
</tr>
<tr>
<td>Retained earnings</td>
<td>12,243,302</td>
<td>9,580,531</td>
</tr>
<tr>
<td><strong>Total equity</strong></td>
<td>17,694,918</td>
<td>15,420,833</td>
</tr>
</tbody>
</table>

The above balance sheet should be read in conjunction with the accompanying notes.
St John Ambulance Australia SA Inc  
Statement of cash flows  
For the year ended 30 June 2012

<table>
<thead>
<tr>
<th></th>
<th>30 June 2012</th>
<th>30 June 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash flows from operating activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Receipts in course of operations</td>
<td>7,257,183</td>
<td>8,024,689</td>
</tr>
<tr>
<td>Payments in course of operations</td>
<td>(8,915,841)</td>
<td>(8,688,395)</td>
</tr>
<tr>
<td>Proceeds from grants</td>
<td>839,526</td>
<td>675,638</td>
</tr>
<tr>
<td>Event fees</td>
<td>432,986</td>
<td>431,382</td>
</tr>
<tr>
<td><strong>Net cash (outflow)/inflow from operating activities</strong></td>
<td>(386,146)</td>
<td>443,314</td>
</tr>
</tbody>
</table>

| **Cash flows from investing activities** |              |              |
| Payments for property, plant and equipment  | (415,029)    | (708,778)    |
| Proceeds from disposal of property, plant and equipment | 3,388,955 | 1,321,355 |
| Proceeds from sale of available-for-sale investments | - | 12,071 |
| Dividends and other distributions            | 53,780       | 15,308       |
| Interest received                            | 230,316      | 89,043       |
| **Net cash inflow from investing activities** | 3,258,022    | 728,999      |

| **Cash flows from financing activities** |              |              |
| Proceeds from donors, bequests and fundraising | 202,769 | 382,812 |
| **Net cash inflow from financing activities** | 202,769     | 382,812     |

| **Net increase (decrease) in cash and cash equivalents** |              |              |
| Cash and cash equivalents at the beginning of the financial year | 3,922,717 | 2,367,592 |
| **Cash and cash equivalents at end of year** | 6,997,362 | 3,922,717 |

The above statement of cash flows should be read in conjunction with the accompanying notes.
Essential Governance Information
Bank: Westpac Banking Corporation
Solicitors: Cowell Clarke; all property and constitutional matters, Fox Tucker; Commercial matters
Auditors: PwC
Investment Advisor: Shadforth Financial Group Limited
Insurance Advisor: Aon Insurance
Australian Business Number (ABN): 42 947 425 570

Regulatory Information
Incorporated Association
Endorsement as a deductible gift recipient
Endorsement as an income tax exempt charity
Notice of Endorsement for charity tax concessions
Registered Training Organisation Number: 88041

Charitable Fundraising Licenses
Office of the Liquor and Gambling Commissioner – License held; Collections for Charitable Purposes Section 6 and section 7 License – Number CCP27

Products – first aid kits and equipment
TGA approved (Therapeutical Goods Act)
Workplace kits conform to SafeWork SA first aid code of practice
Drug license - Schedule 2, 3 and 4: Authorised by Government of South Australia Department of health to possess, store and administer controlled substances (medications) using approved organisational clinical protocols, guidelines and standing orders